





Step 1 - Get expert advice.

Choose a Mortgage Loan Officer - Texell's Mortgage Loan Officers make a complicated process simple.

A Mortgage Loan Officer guides you through:

- · The loan application.
- The pre-approval and provides you with a "needs list" to start the loan process.
- · Interest rate trends to estimate how they may affect your payment.
- · Closing cost estimates.
- · Programs for first-time homebuyers with customized down payment options.
- Down payment assistance programs that expedite funding.

They'll also give you expert advice on:

 How to check your scores and ways to boost your scores. Your credit score is a vital factor in your mortgage approval and what rate you will be offered.

Ensuring you have sufficient funds for a down payment.

Calculating funds required to cover closing costs and moving expenses.

 Reviewing your debt-to-income ratio. Our mortgage experts will review your financial situation and ensure your pre-approval amount fits your budget.



Step 2 - Get pre-approved.

For first-time homebuyers, getting pre-approved ensures the best deal and speeds up negotiations for the ideal home.



When getting pre-approved, ensure you have the following information available:

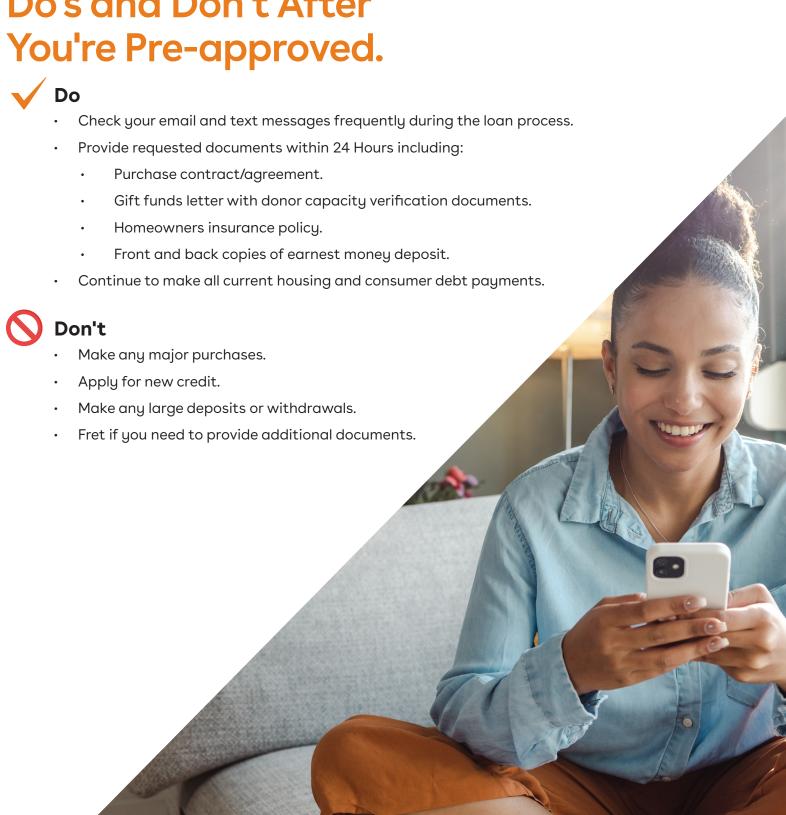
- · Income Statements Last two months' paycheck stubs.
- Bank Statements Last two months' financial account statements.
- · Personal and Business Tax Returns Last two years.
- W-2's/1099's Last two years.

Apply and get your pre-approval - Apply with a Mortgage Loan
Officer to get pre-approved. Your Mortgage Loan Officer issues
you a customized Pre-Approval Letter.





Do's and Don't After





Step 3 - Find your home.

Once you get pre-approved, look for homes within your budget and narrow down your choices to find your dream home.

There are many ways to look for your dream home and often homebuyers begin their searches online. When you are ready, our mortgage team can recommend a local, trusted real estate agent. A Realtor can schedule private home viewing and help you narrow your home choices. Also, agents have access to information not available to the public, like new home listings.



Any first-time homebuyer should make a list that identifies "must-haves" and "nice-to-haves." Here are some questions to help you start your list:

- How many bedrooms and bathrooms?
- ✓ What is the ideal square footage?
- ✓ Home many floors?
- ✓ Is there a garage?
- ✓ Is it new or a fixer-upper?
- What is the ideal location?
- Neighborhood? School district?
- ✓ What is the perfect yard size?



Step 3 - Submit an offer.

Never rush into your first home purchase. Remain patient and look at several homes before you submit your offer.

Once you find your home, it's time to make an offer. Work with your real estate agent to submit your offer in writing that includes:



Your desired price,



Earnest money deposit,



Desired closing date and,



Deadline for the seller to respond.

The seller will either accept, decline, or propose a counteroffer. Counteroffers are common during this step. Your agent will work with you and the seller to settle the offer and be your champion to get the best deal possible.



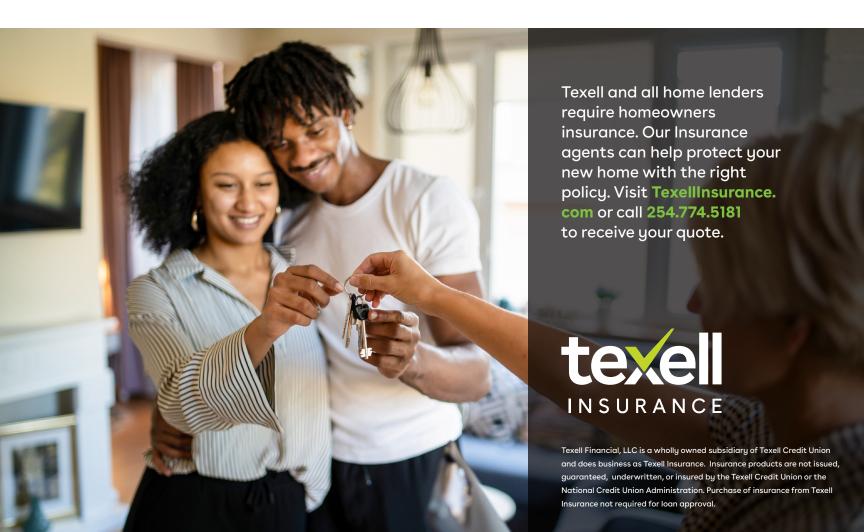


Step 4 - Close the deal.

Now that the seller has accepted your offer, it's go time! Texell's Mortgage Team will be busy finalizing your paperwork completing these steps:

- Issuing your Initial Disclosure Package, answering questions and helping you sign the paperwork.
- · Submitting your application for final underwriting
- · Helping you complete any loan conditions
- Ordering your appraisal
- Ensuring your loan receives final approval and you hear the words "Clear to close!"

We also recommend that you have your new home inspected to identify repairs that need immediate attention or work that needs to be completed in the future.





Step 5 - Homeownership day arrives





Step 6 - Welcome home.

You did it! Congratulations on your new home.

Loan payments

- You will receive information on when and how to make your monthly mortgage payments.
- · You also want to consider strategies to pay your mortgage off early:
 - Use unexpected income to make principal only payments.
 - Make one extra mortgage payment each year. A budget-friendly way to do this is the pay 1/12 of an extra payment each month.
 - Round up your mortgage payments. When budgeting, round up to the next highest \$100 amount.

Property Tax Exemptions

 As a property owner, you may qualify for property tax exemptions, including a homestead exemption. Homestead exemptions have the potential to lower your taxes by removing part of your home's value from taxation. Visit Comptroller. Texas.gov for additional exemption details.

Read more about property taxes in our blog article, "Property Tax With a New Home Purchase."



Your New Home To-do List

- 1. Change the locks
- 2. Deep clean
- 3. Set up safety precautions for kids and pets
- 4. Consider a security system
- 5. Test your smoke detectors
- 6. Update your address
- 7. Transfer utilities

And don't forget some of the fun parts of being a homeowner, start decorating and meet your neighbors!

